

COMPANY PRESENTATION AND SUSTAINABILITY STRATEGY

2025









INTRODUCTION

Begoma has grown from a local freight forwarder in Malmö to a global transport and logistics company with customers in many industrial segments. Our sustainability work aims to help our customers find better and more climate-efficient logistics solutions, while acting with social responsibility wherever we operate.

Begoma is a family business dating back to the 19th century, which today has around 70 employees in several offices in Europe and Africa. Our company has its origins in the Beijer Group and was known as G&L Beijer Spedition AB until 1998, when it was acquired by Ingrid and Göran Malmberg. At the time of the acquisition, the company was a small freight forwarder with a local customer base in Malmö and a turnover of approximately SEK 25 million. Since the acquisition, we have grown organically and through acquisitions to now have a turnover of approximately SEK 500 million. Our customers include both large industrial companies and smaller businesses.



ABOUT BEGOMA

Who we are

Begoma is an international transport and logistics company that sells services based on all modes of transport. We coordinate and optimise our customers' logistics flows. We operate from eight offices in Sweden, the Czech Republic, Poland, the Netherlands, Ukraine and Zambia.

We are privately owned, and our operations are characterised by flexibility and short decision-making processes.

Our business concept

Begoma sells transport and logistics solutions to companies in Europe using all modes of transport. Begoma works actively to offer the most sustainable transport option. Begoma develops its own IT solutions that make life easier for the customer. Our goal is to be a reliable partner that enables sustainable growth for our customers and society as a whole. We want to be a credible partner in our customers' sustainability efforts.

Our vision

Begoma is a leader in sustainable freight forwarding through innovative solutions and responsible growth, with a focus on reducing environmental impact and promoting positive social development.





ABOUT BEGOMA

Malmö, Sverige

- Head quarter
- Sales
- Traffic planning
- Linehaul
- Sea transport
- reloading and temporary storage

Göteborg, Sverige

- Sales
- Traffic planning
- Project logistics
- Sea transports

Rotterdam, Netherlands

- Sales
- Traffic planning

Gdynia, Poland

- Sales
- Traffic planning
- Supplier relations management

Szczecin, Polen

• Sales

Týniště Nad Orlicí, Czech Republic

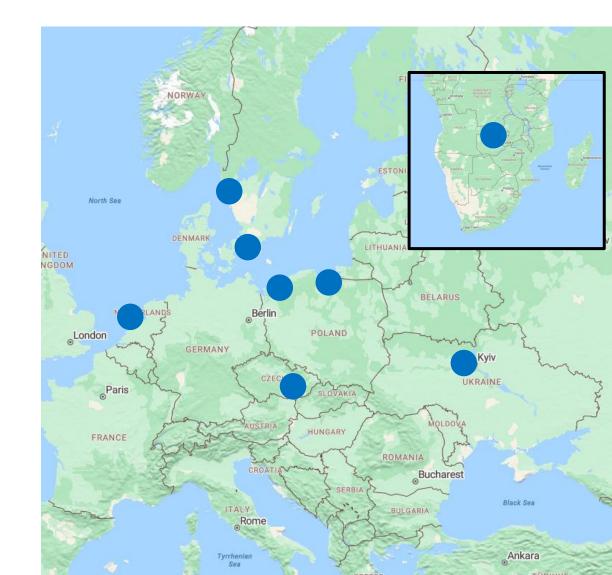
- Sales
- Traffic planning
- Back-office

Kyiv, Ukraine

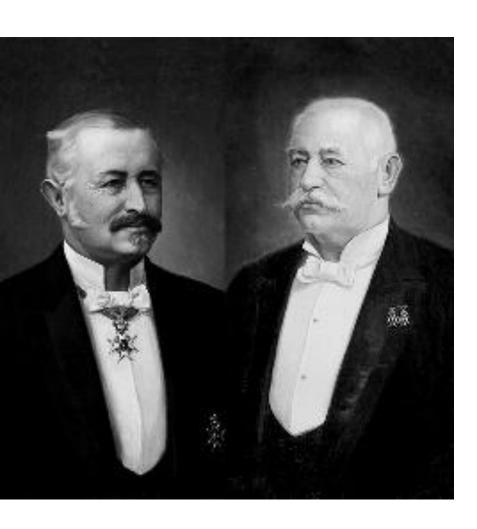
- Sales
- Traffic planning

Kitwe, Zambia

- Road transport
- Sales







HISTORY

What is now Begoma has its origins in several different companies, spread across two different branches, far back in history.

Beijer

1877 - Brothers Gottfried and Lorens Beijer (left) establish the company G&L Beijer in Malmö. The company initially operates as a trading house dealing in grain, coal, iron and steel. The following year, Sydsvenska Ångfartygs AB is established, along with a freight forwarding and ship clearance office in Malmö.

1894 – Half-brother Waldermar Beijer opens a branch in Stockholm, which ten years later, in 1904, becomes the separate company G&L Beijer Import & Export.

During the 1940s, a new shipping and freight forwarding business was started with a large warehouse operation in Malmö. In 1979, the freight forwarding business became a separate company named G&L Beijer Spedition AB.

Thore / Malmberg

In 1896, Anders Andersson Thore from Jonstorp founded a shipping company that would become the foundation of the Thore family's shipping business.

In the 1920s, Anders Andersson's sons Josef Albert and Nils Martin, along with other branches of the Thore family, founded several shipping companies together with other initiators. Rederi AB Virginia became dominant, and in 1954, two large motor vessels, Vasa and Svaneholm, were purchased from Svenska Amerika Linjen (Broströms). The last shipping company was Scania Container Line AB, which was run by cousins Gerald Thore and Göran Malmberg in the 1980s.



BEGOMA

- **1998** G&L Beijer Spedition AB is acquired by Ingrid and Göran Malmberg, who change the company's name to Begoma Spedition AB following a suggestion from one of the company's employees. The company has a turnover of approximately SEK 25 million and its main customer base is in Malmö.
- **2005** The subsidiary Begoma Spedice sro is established in the Czech Republic. Its operations consist of freight forwarding services conducted from an office in Týniště nad Orlicí.
- 2007 The company PolTruck in Trelleborg is acquired, creating a business area with round-trip trailer transport between Poland and Sweden. Turnover reaches approximately SEK 75 million.
- **2009** The company Frank Gullberg Logistik in Skanör is acquired, creating a business area for freight forwarding of full loads across Europe. Turnover reaches approximately SEK 125 million.
- **2010** The company Länna Transporter in Skogås is acquired and a business area with regular transport services focusing on general cargo transport between Sweden and Switzerland is added.
- **2014** The company ABC Cargo / Ivans Åkeri in Svedala is acquired and its general cargo transport operations between Italy and Sweden are incorporated into the company.

- **2016** The company CMA Scandinavia in Gothenburg is acquired and a business area with project transport operations worldwide is created, run from the Gothenburg office. Turnover exceeds SEK 300 million for the first time.
- 2018 acquisition of SWITA Transport in Landskrona.
- **2019** The subsidiary Begoma Spedycja sp zoo is established in Poland with offices in Gdynia. The business consists of freight forwarding services sold to the Polish market.
- **2021** The subsidiary Begoma Logistics BV is established in the Netherlands with offices in Rotterdam.
- The subsidiaries Begoma Logistics LLC in Ukraine, with offices in Kyiv, and Begoma Logistics Zambia Ltd in Zambia, with offices, 12 tractor units with trailers and a maintenance facility on its own land in Kitwe, are established.
- **2024** Turnover exceeds SEK 500 million for the first time. The company has around 70 employees in eight offices in six countries.





ROAD TRANSPORT

Begoma has several hundred shipments per week to and from most countries in Europe, with high capacity and competitive prices. We work with modern information systems that ensure high quality throughout the entire transport chain. For full and part loads, we work with a broad network of quality-controlled subcontractors. We can offer environmentally efficient intermodal transport, where the transport goes as far as possible by rail.

Begoma has around 70 of its own truck trailers in regular service with daily departures for general cargo between Scandinavia and Germany, Benelux, Switzerland, Italy, Poland, the Czech Republic, Ukraine and other countries in Europe. Our freight terminal for transhipment and temporary storage is located in Malmö, where transhipment and temporary storage take place. We have a well-developed network of partners in Sweden and in each destination country, which ensures fast, efficient and secure freight handling. We have modern tracking systems that allow us to keep both senders and recipients informed and updated on the location of their goods.

The vast majority of Swedish companies have trading partners, customers or suppliers within Europe. We transport goods for the retail trade, foodstuffs and electronic products, among other things. Transport within the EU and the rest of Europe has become easier and more efficient in recent decades with better trade rules and the expansion of the EU.

We offer transport to and from most European countries.



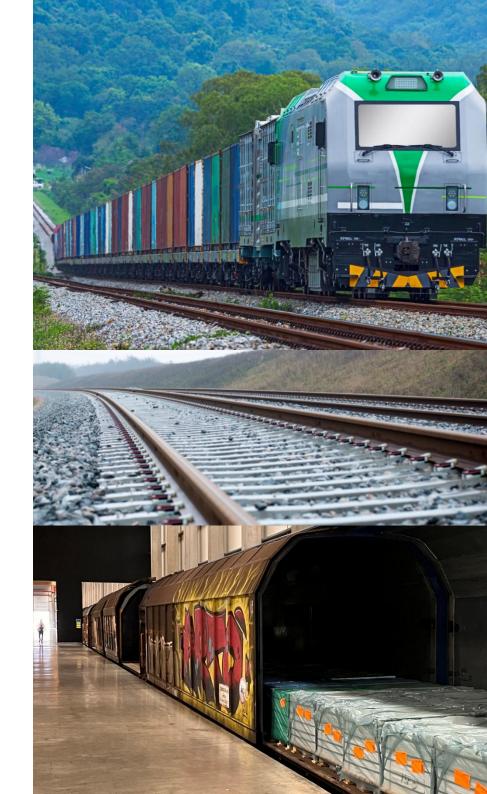


RAIL TRANSPORT

Rail transport offers advantages for companies that want to optimise their logistics while reducing their environmental impact. With the capacity for larger freight volumes and a lower carbon footprint, rail is a cost-effective and more environmentally friendly alternative to road transport.

At Begoma, we have decades of experience in rail transport and handle both standard and specialised freight wagons as well as intermodal transport solutions. Our comprehensive services ensure smooth and efficient logistics, tailored to your needs.

Many transport flows within Europe can be transferred to rail, either in whole or in part.





SEA TRANSPORT

Sea freight and maritime transport remain a cornerstone of global logistics, offering a reliable, cost-effective and sustainable method of transporting goods across continents. At Begoma, we specialise in tailor-made sea freight solutions designed to meet your unique shipping needs. With our expertise and global network, we ensure smooth and reliable sea transport, regardless of destination.

For intercontinental transport, sea freight is often the only option, although long-distance rail connections, such as China-Europe, can be a complement. Within Europe, container transport can be an advantageous alternative to road transport, both economically and environmentally. In many cases, transport by ship can reduce costs and carbon emissions, making it a sustainable choice. With the right sea freight solution, you can optimise your logistics without compromising on delivery reliability.

Whether it's intercontinental long-distance shipments or short sea shipping solutions within Europe, our services ensure efficiency, sustainability and competitive prices. We handle the entire process – from collection and temporary storage to customs clearance and final delivery.





PROJECT AND SPECAIL TRANSPORT

By combining different modes of transport, Begoma can handle all types of assignments outside Sweden's borders.

Among other things, we have transported generators, tanks and other equipment all over the world that are too heavy or too large to be transported in the usual way. Our customers appreciate our many years of experience and the fact that we can get involved right from the design and planning stage of the transport.

In 2016, we acquired C.M.A Scandinavia AB, which has extensive knowledge and experience of project transport all over the world. C.M.A's long experience, combined with Begoma's expertise and other transport services, makes Begoma a great partner for project and special transport.





EXPRESS TRANSPORT

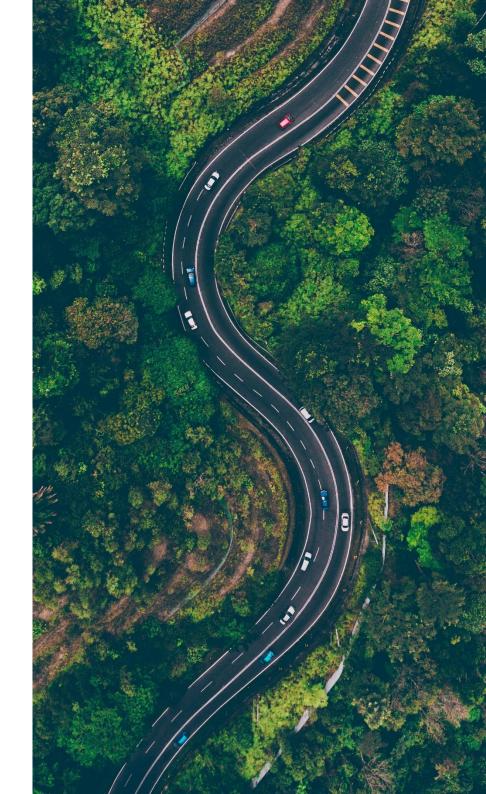
In all industries, the need for fast transport can arise without warning. In these situations, express deliveries ensure that deadlines are met without costly interruptions in the production chain.

Although express deliveries involve costs, both financially and environmentally, the need for speed can sometimes be the highest priority.

We offer a wide range of transport solutions to cover different needs. We handle both domestic and international deliveries by road, sea, rail and air. Our expertise also includes project transport, including heavy and oversized goods.

This could be a critical car part needed in Germany or materials for a construction site in the Netherlands. In such situations, fast delivery can prevent costly production delays.

We tailor the transport method to your specific needs. This direct delivery method minimises lead times and ensures that your goods reach their destination quickly and reliably.







OUR CORE VALUES

Expertise

Begoma's employees have extensive experience and in-depth knowledge of sustainable road and rail transport, freight forwarding, customs, finance and IT. Begoma strives to build high credibility with customers and suppliers and works continuously to develop the skills of its employees. Our most important asset is our employees, who often have many years of experience and invaluable expertise that our customers can access. We work actively to ensure that knowledge and experience are shared internally, and we often welcome interns who complete part of their training with us.

Commitment

Begoma's employees are attentive to customer needs, and both customers and suppliers receive personal and professional service.

We love what we do, and we hope it shows!



OUR SUSTAINABILITY WORK

As a company in the transport and logistics industry, we are aware that our operations have a negative impact on the environment in the form of emissions to the air, sea and nature. Our industry also faces issues related to working and social conditions.

Our sustainability strategy is based on the UN's 17 global goals, of which we have selected 12 goals in four areas to focus on that are particularly relevant to our business and where we believe we can make a positive contribution.

Sustainable development is defined by the UN as development that meets the needs of the present without compromising the ability of future generations to meet their own needs. The Global Goals are the most ambitious agenda for sustainable development that the world's countries have ever adopted and aim to achieve the following by 2030:

- Eradicate extreme poverty
- Reduce inequality and injustice in the world
- Promote peace and justice
- Solve the climate crisis

We have set the following overall goal for our work to reduce emissions:

Emissions from fossil fuel-based road transport in our operations shall be reduced by 50% by 2023, compared with 2022.

We have chosen to focus our sustainability work on the following target areas:

- Our planet climate impact [goals 7, 13, 14, 15]
- Profitability how we do business [goals 11, 16, 17]
- Development [goals 9, 12]
- People social sustainability [goals 3, 4, 5]





IMPACT ON CLIMATE

Our IT systems calculates the CO2 emission of each individual transport assignment, based on the mode of transport used. All customers are provided with monthly statistics on their respective transports and their environmental impact.

Emissions are measured in kg CO2 per ton-kilometre, a tonne-kilometre is calculated by multiplying the weight of the goods in tonnes by the transport distance in kilometres.

An intermodal transport is defined as a transport where the goods are loaded into a trailer, transported on road to and from the loading and unloading, but where the main part of the transport distance in between takes place by rail.

Type of transport	kg CO2e/tonkm
Rod transport fossile	0,045
Road transport biofuel	0,008
Road transport electric	0,013
Rail	0,010
Intermodal transport	0,024
Ocean	0,007
Air	0,834

We have set a goal to change the distribution between modes of transport from fossil road transport being dominant, to changing the composition.

Type of transport	2030 target	2022
Road transport fossile	50 %	99 %
Road transport biofuel	10 %	0 %
Road transport electric	10 %	0 %
Rail	10 %	0 %
Intermodal transport	15 %	1 %
Ocean	5 %	0 %
Air	0 %	0 %
TOTAL	100 %	100 %

Emissions from fossil road transport in our operations will be reduced by 50% by 2030, compared to 2022.



OUR PLANET - CLIMATE IMPACT

As a company in the transport industry, our impact on the environment and climate is naturally a key focus for us. Our operations have a negative impact on the environment and people – but it is also in this area that we have the greatest opportunity to make a difference.









Our plan

2025

- Procurement: Ask about climate impact in all our procurement processes. Simply make climate impact part of the decision.
- CO2e statistics on invoices. 31 December 2025.
- Statistics: Which customers are the worst, which relationships are the worst?
- Load factor: Start measuring the load factor per trailer, especially in regular traffic.

2026

- Quality-assure CO2e: We need to refine our CO2e calculations and improve our route calculations. Perhaps even follow an ISO standard. 30 June 2026
- Waste sorting: All our EU offices have introduced waste sorting. 30
 November 2026
- Sustainability calculation on the website where different transport options are presented and their CO2e emissions. Perhaps in combination with UPC. 1 September 2026.

2027

- Climate compensation: Investigate whether we should climate compensate all our transport. 31 March 2027.
- 2030
- Emissions from fossil fuel road transport in our operations shall be 50% of what they were in 2022



PROFITABILITY – HOW WE DO BUSINESS

The world around us is influenced not only by what we do, but also by how we do it. A company of our size can have a positive impact on the people we encounter through the way we do business.







Our plan

2025

- A sponsorship strategy will be developed, integrating the company's service offerings.
- Roles and responsibilities within Scope 1, 2 and 3 will be defined based on Begoma's role as both a supplier and a customer.
- A survey of relevant certification bodies will be conducted with the aim of selecting a suitable option and initiating the certification process.

2026

 An analysis and adaptation of the UN's 17 global goals will be carried out with the aim of supporting sales efforts and strengthening sustainability communication. This work aims to broaden the focus on sustainability beyond CO₂e emissions alone.

2027

• A climate budget will be introduced for each traffic group with the aim of implementation by 1 July 2027 at the latest.



DEVELOPMENT

As in all industries, technological developments and innovations are affecting the transport industry and creating new opportunities.





Our plan

2025

 An investigation will be conducted to clarify regulations and conditions regarding special solutions in road transport, such as wings, skirts, double trailers and towing weights of up to 96 tonnes.

2026

 Pilot projects with alternative fuels will be carried out in regular traffic to Italy and Switzerland. The aim is to evaluate practical conditions and strengthen the company's sustainability profile. Fuels to be tested include electricity, HVO and others. The project will be completed by 30 June 2026 at the latest.

2027

• LIDAR technology will be implemented in trailers used in regular service, with the aim of improving load capacity through more accurate volume measurement.



PEOPLE - SOCIAL SUSTAINABILITY

We meet many people in all areas of our business. Our company has many employees in several offices in several different countries. Our staff meet customers, suppliers, and other stakeholders. We have a great opportunity to be a positive force.







Our plan

2025

- A plan to promote sustainable commuting among employees will be developed. The work includes measurement methods, motivation strategies, control mechanisms, and possible climate compensation. The goal is to have a ready-to-implement strategy by October 1, 2025.
- A structured model for LIA internships (learning in the workplace) will be established. It will include learning objectives for the student, an implementation plan for the internship, and a plan for how the company will utilize the experience. The first LIA position will be established by December 31, 2025.
- Begoma Academy shall be completed, including courses in sustainability, with a launch date no later than October 1, 2025.

2026

 All employees shall have completed training in sustainability to ensure a common knowledge base and commitment to the organization's sustainability work.

